



BAUMA 2010 - Invitation

04.03.2010

Dear Business Friends and Partners,

We are pleased to inform you of our participation at the **BAUMA** again this year. As you all are aware this is the largest exhibition of its kind for the construction industry and KTI is proud to be associated with this event.

Since the last **BAUMA** in 2007 **KTI** has developed by leaps and bounds. We doubled our sales and turnover and have sold now more than 2000 concrete cooling equipments worldwide. **KTI** announced the opening of Saudi operations during the last **BAUMA** and now we are pleased to inform you that **KTI-Saudi** is operational and has fully equipped warehouses in Riyadh, Dammam and Jeddah. Each location is serviced by 3-4 technicians.

For a smooth and efficient after sales service and parts supply **KTI-Dubai Branch** was established in the year 2009. **KTI-Dubai Branch** boasts of a 3000 SQM parts facility stocking 100% parts and components for our plants. **KTI-Dubai Branch** is staffed by a full time service manager assisted by 15 technicians taking care of worldwide servicing and commissioning of plants.

Our **KTI-Qatar** operation has been very successful with its dedicated parts warehouse in Doha and Raslaffan. Our efficient service and parts delivery is very much appreciated by the customers.

Beginning of 2010 **KTI-Brazil** was established for our foray into South American operations. KTI has been successful in supplying Concrete Cooling equipments for the prestigious JIRAU DAM Project and has been recently awarded the upstream contract as well.

Our important partner **VIP-Various Ice Products** established 11,000 m² production facilities in Dubai, UAE beginning 2008. In this state of art facility **KTI** ice storages are produced and sent throughout the world. **VIP** also manufactures insulated water tanks, platforms, walkways and ladders suitable with our concrete cooling setups. We are able to supply any customer anywhere in the world complete **TURNKEY** concrete cooling solutions for a fixed price.

Last but not the least we have developed many new and energy-efficient plants and have extended our existing range of products. We will be more than pleased to discuss your exact requirements during your visit to our pavilion at **BAUMA** stand no 902/3 open area. We are also exhibiting the following equipment (Turnkey solutions) at our pavilion:

- Combined Cold Water / Flake Ice Plant (CCWP 150m³ / FLIP 40tpd)
- Mobile Ice Storage (MIS 23t)
- Containerized Cold Water Tank (CCWT 58m³)
- Ice Water Plant with integrated Cold Water Tank (CIWP 96m³ / ICWT 30m³)



In addition we have the pleasure of offering our guests 'Bavarian Hospitality' in a traditional **Alpine Hut**

Please visit us at our booth

Outside Exhibition Area 902/3

We are looking forward to welcoming you soon in beautiful Munich.

With best regards,

Rupert Plersch
Director KTI-Plersch

Raman Rangan
MD Various Ice Products